



## TPAC Underwriters Seeks a Full-Time Stop-Loss Underwriter

Position: Stop-Loss Underwriter

Location: Blaine, MN

### Summary of Responsibilities

The Stop-Loss Underwriter prepares and presents rates and strategies for new and renewing stop-loss policies based on a comprehensive review of medical claims information, population demographics and other factors. This role requires solid math, communication, negotiation and analytical skills.

### Knowledge, Skills and Abilities

- Evaluate, price and propose rates and strategies for new and renewing stop-loss policies, including specific/ aggregate and aggregate only policies
- Review medical claims information to identify and estimate costs for individuals with potential for catastrophic medical care and costs
- Analyze information on medical industry, demographics, plan document design, medical network and other underwriting criteria to develop expected claim costs
- Independently manage assigned workload to meet deadlines
- Maintain client relationships: TPAs and brokers
- Conduct meetings and presentations with TPAs and brokers
- Independent decision making on case work utilizing general underwriting guidelines
- Collaboration with TPAC underwriting team to analyze, strategize and manage the TPAC portfolio
- Communicate effectively with internal departments including claims, finance and compliance
- Regular communication and negotiation with TPAs and brokers
- Review and price impacts of plan amendments on stop loss rates
- Support the identification and development of best practices, workflows and procedures
- Travel may include industry conferences, educational conferences, and client visits

### Qualifications

- BA/BS degree
- Strong math, communication, negotiation, and analytical skills required
- Ability to both work independently and work collaboratively with a team
- Detail-oriented, well organized and have the ability to manage a high-volume workload with competing demands
- Microsoft Excel and Outlook proficiency

If you're interested in the Stop-Loss Underwriter position, please submit your resume to [hr@tpac.com](mailto:hr@tpac.com).

### About TPAC

TPAC Underwriters, Inc. is a Managing General Underwriting firm located in Minneapolis, Minnesota. In business since 1991, TPAC is steadfastly committed to changing the way healthcare is financed, disclosed and delivered, both in our community and across the country. We need people who value **honesty** and transparency; people who take **ownership** and responsibility of whatever they are doing. We seek individuals who value all people and interact with **humility** and **respect**; people who love to dig deep into issues, who are **curious** and who understand life is about more than work. There is a world out there that needs you. Please join us!